

# Sales Engineer

### Scope of duties:

- direct sales activities in defined territory, international
- Business Partner management incl. authorization process deployment
- · marketing engagement active involvement focused on sales channel needs
- cooperation with other DEEPLAI departments in the product implementation process
- build and promote strong, long-lasting customer relationships by partnering with them and understanding their needs
- · achieve growth and hit sales targets by successfully managing the sales channels

#### Our requirements:

- Bachelor or Master degree
- · very good knowledge of the English language
- · very good and proven knowledge and track record in selling skills
- analytical thinking in understanding customer requirements and problems
- · ability to collaborate with others and good communication skills

#### What you can expect from us:

- · working in a team inspired and fascinated by innovations
- friendly atmosphere, daily cooperation with open minded people
- · various, interesting projects in cutting-edge technologies
- · real personal impact on implemented projects
- renumeration package adequate to your experience
- flexible working hours

## Please add a clause to your CV:

"I agree to the processing of personal data provided in this document for realising the recruitment process by Deeplai sp. z o.o. Al. Kraśnicka 31, 20-718 Lublin, pursuant to the Personal Data Protection Act of 10 May 2018 (Journal of Laws 2018, item 1000) and in agreement with Regulation (EU) 2016/679 of the European Parliament and of the Council of 27 April 2016 on the protection of natural persons with regard to the processing of personal data and on the free movement of such data, and repealing Directive 95/46/EC (General Data Protection Regulation)"

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